



# Shaping the futures of learning and micro-credentials

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SADE ONLINE AUTUMN CONFERENCE

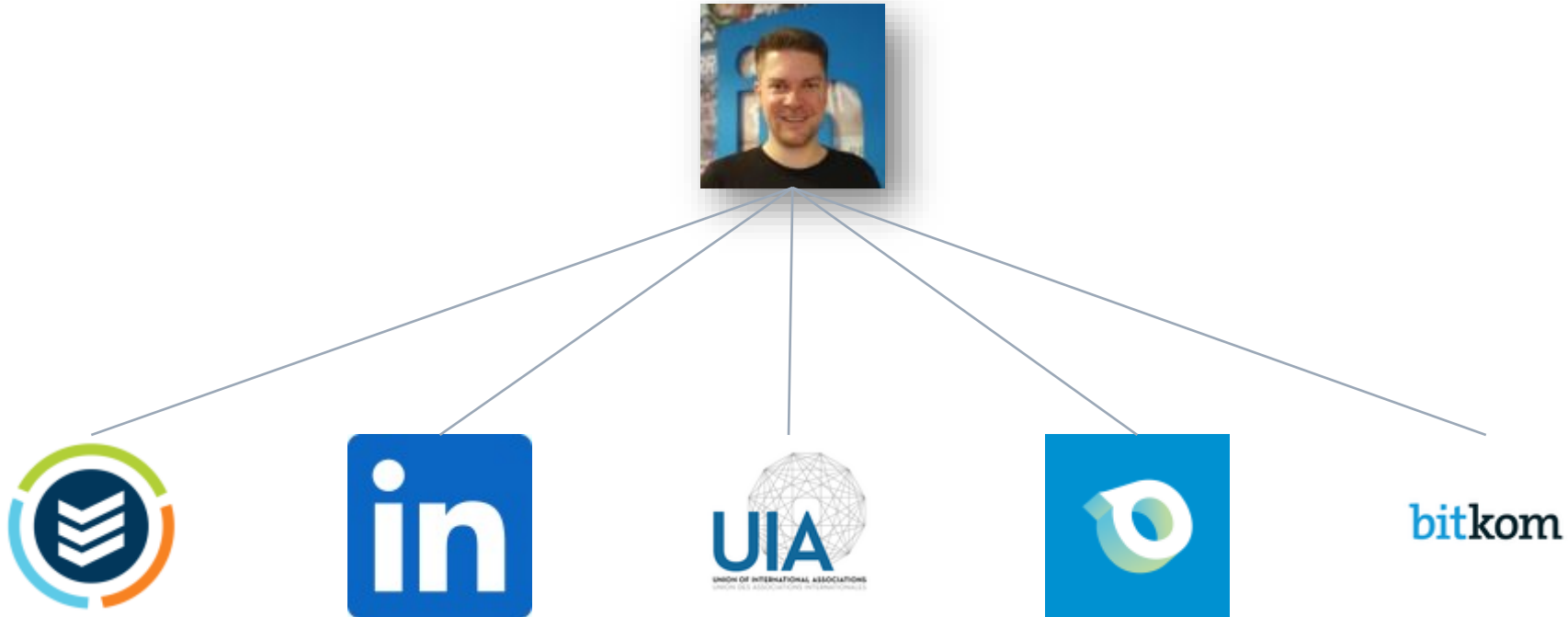
**"SHAPING THE FUTURES OF LEARNING"**

24/09/2021

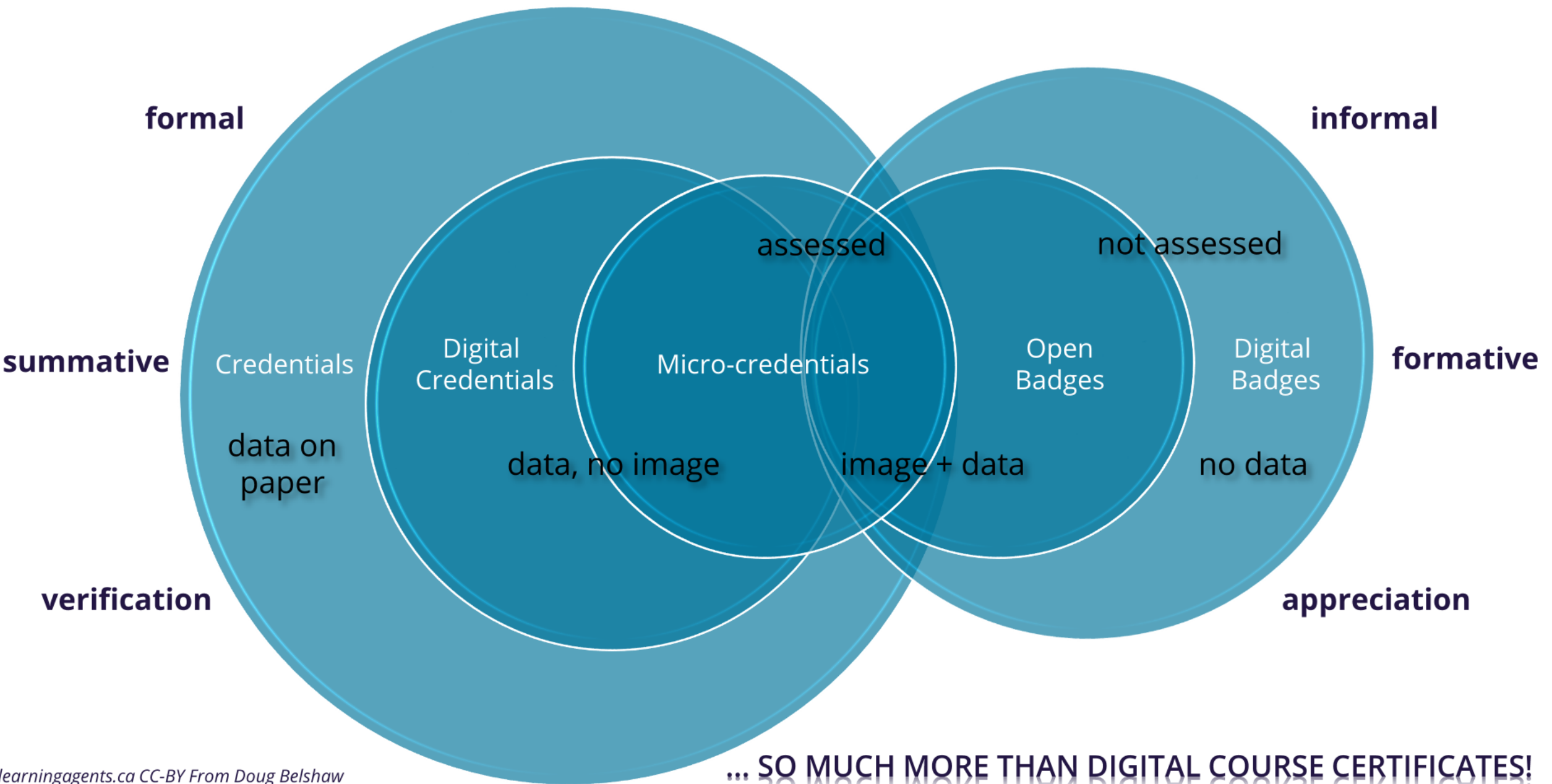
ROLF REINHARDT

INTERNATIONAL COUNCIL ON BADGES AND CREDENTIALS

# About me: enhancing learning with „e“



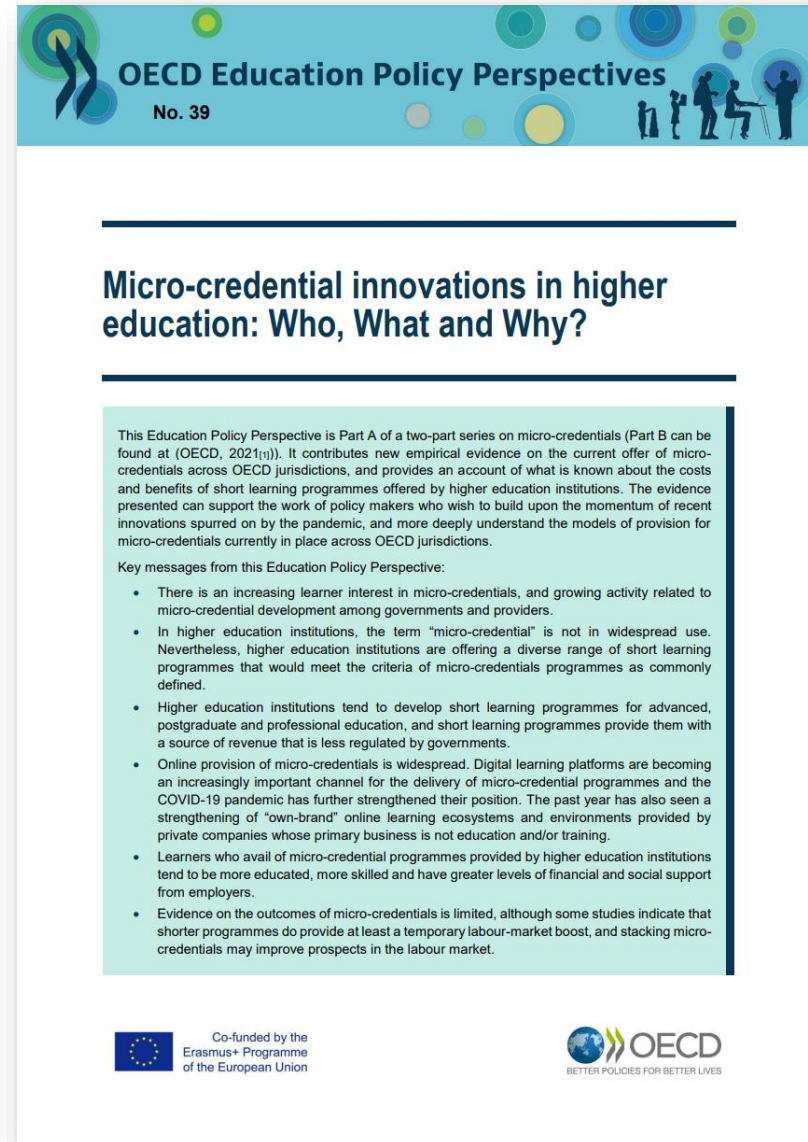
# Unboxing open badges, micro-credentials and digital badges



... SO MUCH MORE THAN DIGITAL COURSE CERTIFICATES!

# Just published!

Released on 22/09/2021 by OECD:

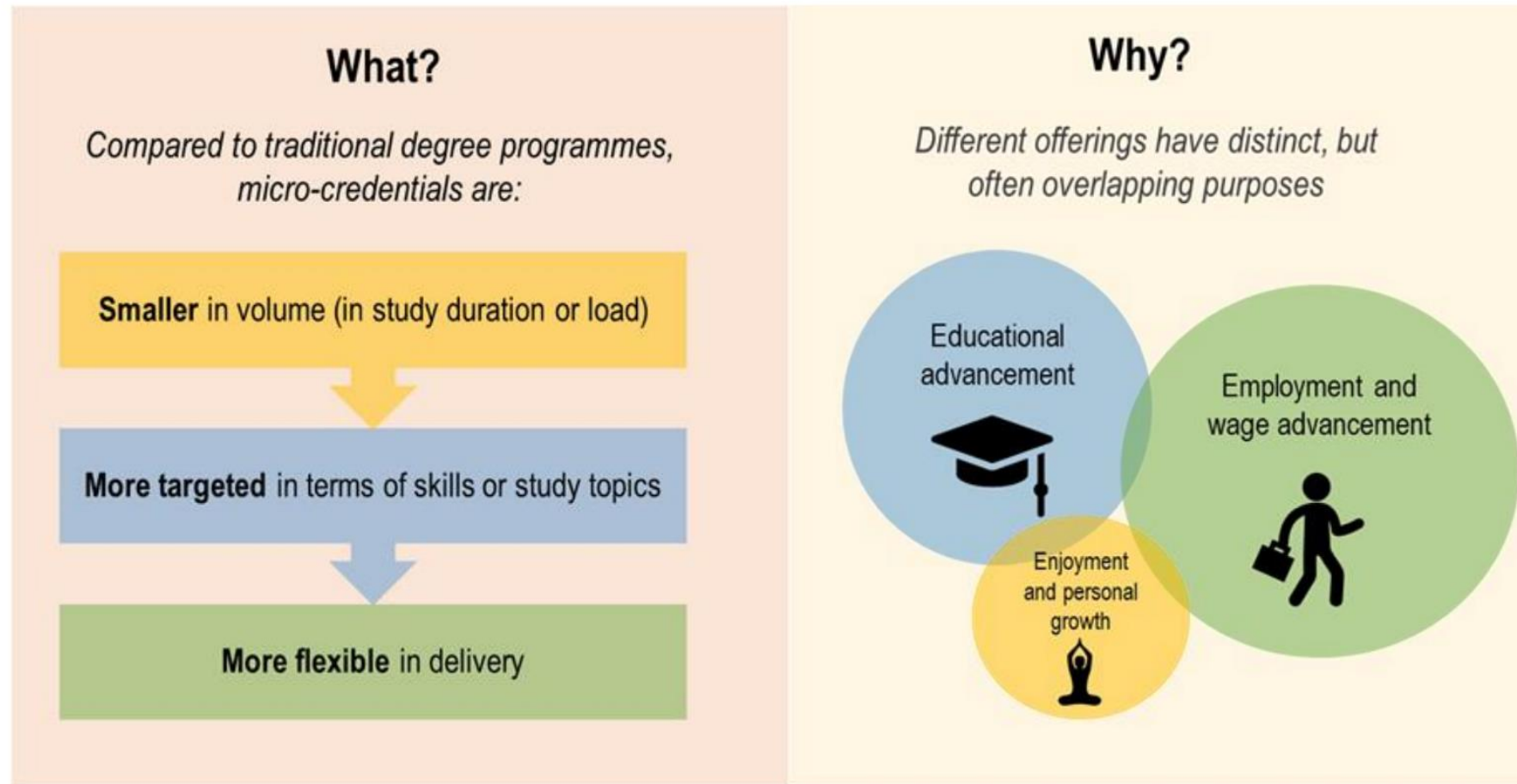


## Table 1. Selected definitions of micro-credentials

Source	Definition
European Commission (draft definition)	<p>A micro-credential is a proof of the learning outcomes that a learner has acquired following a short learning experience. These learning outcomes have been assessed against transparent standards.</p> <p>The proof is contained in a certified document that lists the name of the holder, the achieved learning outcomes, the assessment method, the awarding body and, where applicable, the qualifications framework level and the credits gained. Micro-credentials are owned by the learner, can be shared, are portable and may be combined into larger credentials or qualifications. They are underpinned by quality assurance following agreed standards (European Commission, 2020<sup>[3]</sup>).</p>
BloomBoard	<p>Micro-credentials are a form of micro-certification earned by proving competence in one specific skill at a time, via a portfolio of evidence, created through classroom practice (BloomBoard, 2021<sup>[4]</sup>).</p>
European University Association	<p>A micro-credential is a small volume of learning certified by a credential (Cirlan and Loukkola, 2020<sup>[5]</sup>).</p>
International Council for Open and Distance Education	<p>A credential issued for a relatively small learning project that consists of several modules in a given subject (ICDE, 2019<sup>[6]</sup>).</p>
MicroHE	<p>A micro-credential is a sub-unit of a credential or credentials that could accumulate into a larger credential or be part of a portfolio. Examples are Verified Certificates, Digital Badges, MicroMasters, and Nanodegrees (MicroHE, 2019<sup>[7]</sup>).</p>

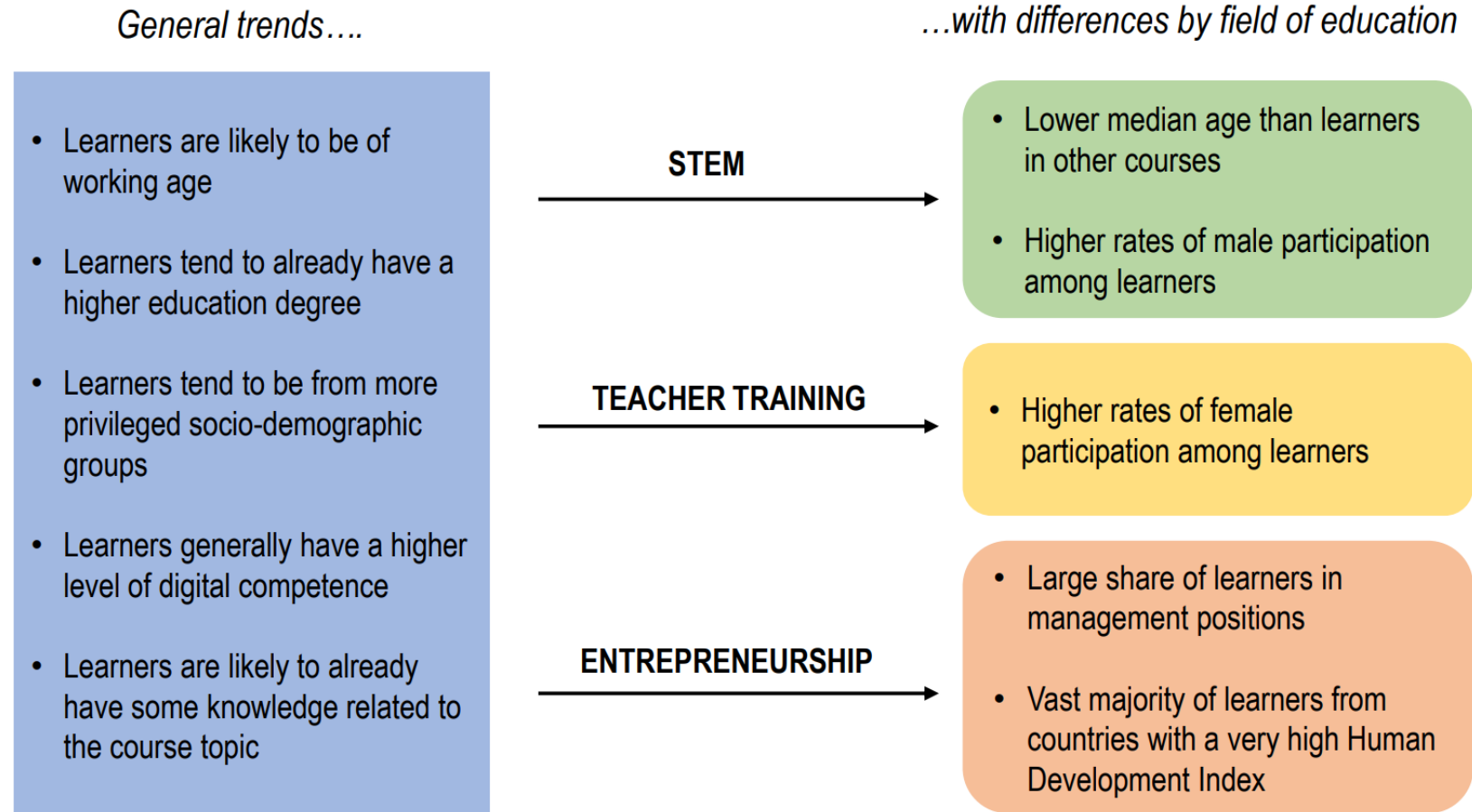


**Figure 1. What are micro-credentials, and what are they for?**



Source: Authors' elaboration.

**Figure 17. What does research tell us about micro-credential learners?**



Source: Cisel et al. (2015<sup>[50]</sup>), Castaño Muñoz, Punie and Inamorato dos Santos (2016<sup>[49]</sup>), Hennis et al. (2016<sup>[48]</sup>), Bali and Torcivia Prusko (2017<sup>[47]</sup>), Viana and Moura Santos (2018<sup>[46]</sup>) and Hollands and Kazi (2019<sup>[45]</sup>).

WHAT'S A  
BADGE  
REALLY  
WORTH?

VALUE  
CREDENTIAL

INSTITUTION



COMPANY



GROUP



INDIVIDUAL



ISSUER  
VALUE

ATTRIBUTE

KNOWLEDGE



ACHIEVEMENT



COMPETENCE



PARTICIPATION



MEANING  
VALUE

INSTITUTION



COMPANY



GROUP



INDIVIDUAL



ENDORSEMENT  
VALUE

PATHWAY



MAPPING



MILESTONE



COMPOSITE



JOURNEY  
VALUE



VIEWER  
PERCEPTION

$$= ( \text{ISSUER VALUE} + \text{MEANING VALUE} + \text{ENDORSEMENT VALUE} + \text{JOURNEY VALUE} ) \times \text{VIEWER PERCEPTION}$$



# What is JobTech?

[https://gapletter.com/images/2021\\_04\\_10\\_JobTech\\_Market\\_Map.pdf](https://gapletter.com/images/2021_04_10_JobTech_Market_Map.pdf)



Job Seeker



Employer

**JobTech companies connect job seekers and employment by matching, training and placing candidates into jobs**



**Education, training or upskilling can be a component of JobTech, but not necessarily**

**JobTech  $\neq$  HR Tech**

**HRTech makes HR more efficient by storing data securely, automating routine processes, improving the employee experience and providing analytics for better business decision making – HRTech improves legacy HR but does not change it**



**JobTech  $\neq$  EdTech**

**EdTech assumes credentials are an end in themselves. It is focused on improving the delivery of credentials (including degrees) for individuals, and institutions**



**The advent of digital work and digital hiring have given rise to JobTech**

# The Skills Companies Need Most in 2020



## Top 5 Soft Skills

- 1 Creativity
- 2 Persuasion
- 3 Collaboration
- 4 Adaptability
- 5 Emotional intelligence



## Top 10 Hard Skills

- 1 Blockchain
- 2 Cloud computing
- 3 Analytical reasoning
- 4 Artificial intelligence
- 5 UX design
- 6 Business analysis
- 7 Affiliate marketing
- 8 Sales
- 9 Scientific computing
- 10 Video production



## What are the top soft skills for 2021

The [top three areas of missing soft skills](#) for candidates today include:

1. Problem solving, critical thinking, innovation, and creativity.
2. Ability to deal with complexity and ambiguity.
3. Communication.

These skills seem to crop up repeatedly in annual lists of skills most desired by hiring teams. For example, LinkedIn's annual release of the [Global Talent Trend report](#) puts some of these soft skills at the top of the list for desirable employee traits. [LinkedIn says](#) some of the more in-demand soft skills this year include:

- Adaptability
- Collaboration
- Creativity
- Emotional intelligence
- Persuasion

# JobTech Ecosystem

[https://gapletter.com/images/2021\\_04\\_10\\_JobTech\\_Market\\_Map.pdf](https://gapletter.com/images/2021_04_10_JobTech_Market_Map.pdf)

To date, most JobTech companies are tech-driven point solutions solving select problems like identifying or certifying talent. The next generation of JobTech companies provide full-stack pathways to employment, where employers identify high quality talent directly from sources (e.g., colleges), train them, and audit their capabilities before hiring talent full time

## Job Seekers

Platforms for  
Job Seekers  
~\$16b

Marketplaces (Job boards, temp  
worker platforms)~\$4b

## Employers

### Platforms for Employers

Talent Discovery (Based  
on Skill,  
Fit etc.)  
~\$1b

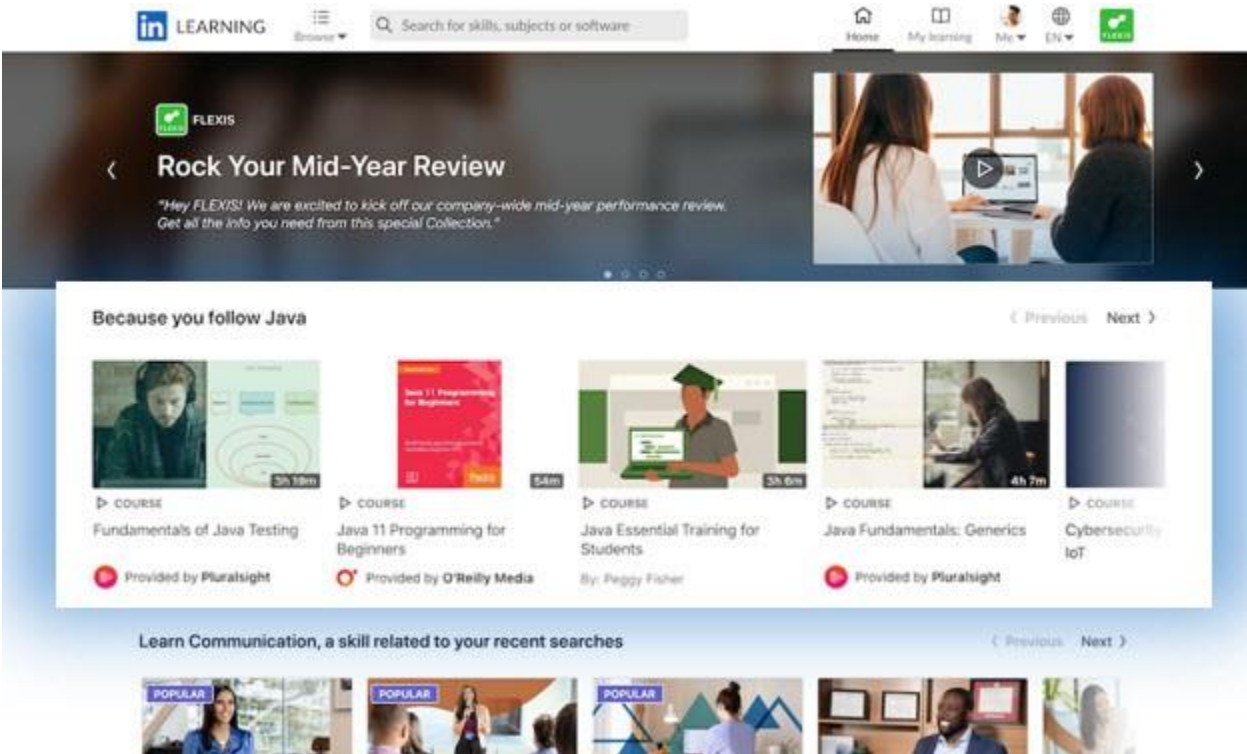
Talent Engagement  
(Career Coaching, Skill  
Recognition etc.)  
~11b

Talent Selection  
(Competency Skills  
Assessment, Interview  
Platforms etc.)  
~\$5b

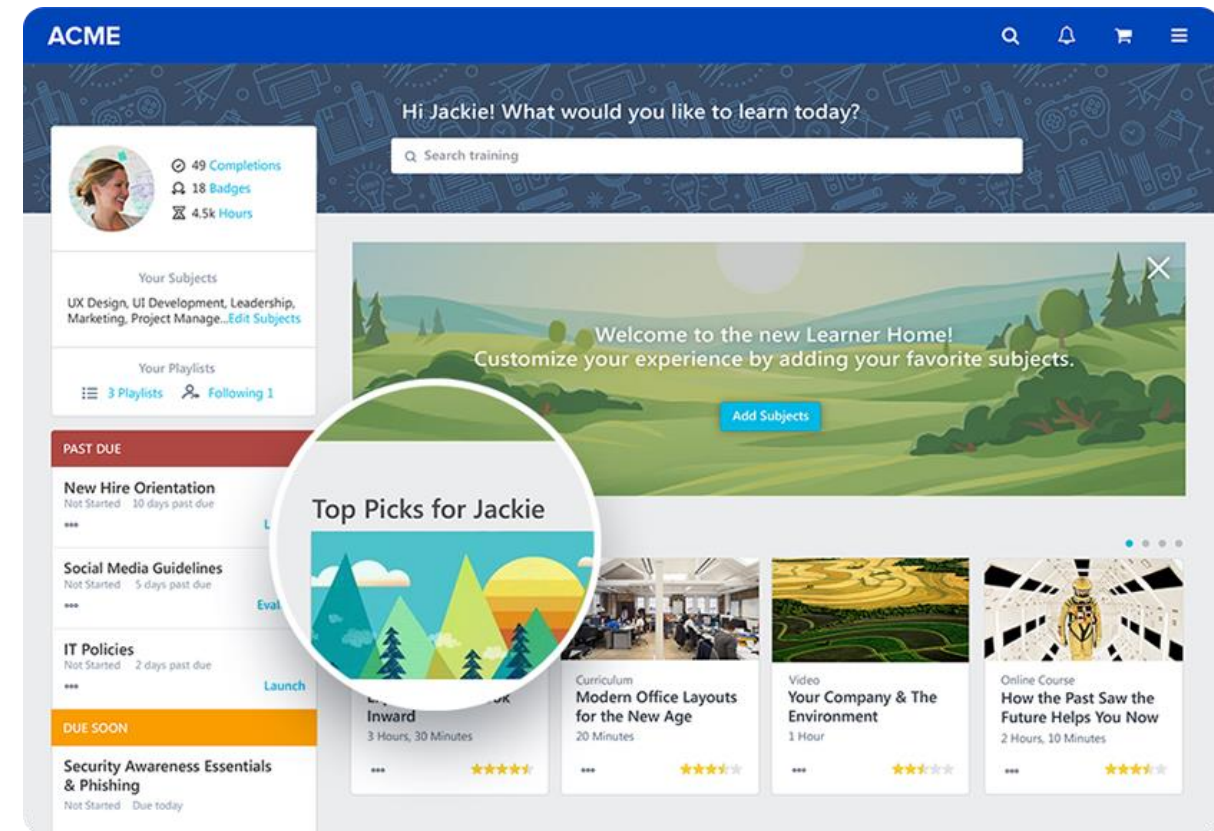
Pathways to Employment (Avenica, TalentPath, WhiteHat) ~\$2b

Labor Market Information

# Zwei aktuelle Beispiele für LXPs



<https://joshbersin.com/2021/04/in-a-bold-and-aggressive-move-linkedin-unleashes-its-lxp-and-more/>



<https://www.cornerstoneondemand.de/learning/learning-experience-platform/>



# One Company's Distributed Learning Platform



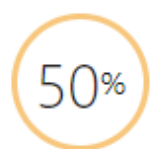
By taking a skills-based approach to the hiring process, diplomas and titles can sit alongside assessments, certifications, endorsements, and other alternate methods for determining the capability and fit of a candidate. What's more, by focusing on skills, employers can increase the size of their talent pools, allowing them to pinpoint quality applicants for hard-to-fill roles. Once you've hired them, keep your employees engaged and your company ready to adapt to changing demands by creating a culture of learning. It's how we'll start hiring and developing talent for the future, not the past.



**Ryan Roslansky** is the CEO of LinkedIn, the world's largest and most powerful network of professionals. Ryan joined the company in May 2009 and has since held leadership roles in every part of LinkedIn's business. He led the evolution of LinkedIn's products into a single, holistic, global ecosystem of 756 million members, 57 million companies, 120 thousand schools, and 38 thousand skills. Under his leadership, LinkedIn has also seen record levels of engagement on the platform and accelerated growth across the company.

## Competitive intelligence about other applicants

### Top applicants



You're in the <sup>?</sup>  
**top 50% of 18 applicants**  
based on your LinkedIn profile

Match based on your LinkedIn profile:

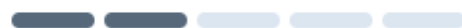
Current Role



Past Experience



Skills



### Seniority level

7 Senior level applicants



4 Entry level applicants



2 Manager level applicants



1 Director level applicant



### Top skills

You have **5 out of 10 top skills** among all other applicants

- ✓ Management
- ✓ Business Development
- ✓ Microsoft Office
- ✓ Sales
- ✓ Business Strategy
- ✓ Marketing
- ✓ English
- ✓ Negotiation
- ✓ Salesforce.com
- ✓ Marketing Strategy

### Education

**46%** have a Master's Degree (Similar to you)

**31%** have a Bachelor's Degree

**8%** have a Master of Business Administration

**15%** have other degrees

## Contents

### Introduction

- ✓ What, why, and how to become resilient  
47s

### 1. What Is Resilience?

- What's resilience?  
2m 7s
- How resilient are you?  
3m 7s
- Chapter Quiz  
1 question

### 2. Training for Resilience: Pre-Event

- Build a resilience threshold  
1m 16s
- Practice response to rejection  
2m 53s
- Learn something new  
1m 57s
- Face uncomfortable situations  
2m 41s
- Manage your energy  
2m 43s
- Practice positive thinking  
2m 40s
- Chapter Quiz  
5 questions

### 3. Training for Resilience: Post-Event



Overview

Q&A

Notebook

Transcript

#### INSTRUCTOR



**Tatiana Kolovou**

Faculty Member at Kelley School of Business

[View on LinkedIn](#) · [Follow on LinkedIn](#)

#### RELATED TO THIS COURSE

Learning Groups · [Show all](#)

Exercise Files (2) · [Show all](#)

Certificates · [Show all](#)

Continuing Education Units · [Show more](#)

Exam · [Start Exam](#)

Give feedback



## Skills covered

Resiliency

Personal Development

Life Skills

## Viewers



20,694 members like this content · 191,892 people viewed this content

## CEU - Continuing Education Units (1 certification available)

National Association of State Boards of Accountancy (NASBA)

Continuing Professional Education Credit (CPE): 1

Recommended NASBA Field of Study: Personal Development

Sponsor Identification number: 140940

To earn CPE credits the learner is expected to:

Complete all videos and chapter quizzes

Complete the final exam within one year from completing the course

Score 70% or higher on final exam

Glossary: see PDF file in the *Exercise Files* area

Program Level: Basic

Prerequisite Education: There are no prerequisites for this course.

Advanced Preparation: There is no advance preparation required for this course.

If you undertake this course for CPE credits, you can leave final comments in the [Self Study Course Evaluation](#).

## Skills & endorsements

Add a new skill



Take skill quiz

### E-Learning · 68



Endorsed by Gilly Salmon and 30 others who are highly skilled at this



Endorsed by 6 of Rolf's colleagues at LinkedIn

### Blended Learning · 30



Endorsed by Asha Kanwar and 1 other who is highly skilled at this



Endorsed by 5 of Rolf's colleagues at LinkedIn

### Learning Management · 15



Endorsed by Rebecca Stromeier, who is highly skilled at this



Endorsed by 3 of Rolf's colleagues at LinkedIn

# Which skills do my employees have listed on their profiles? (LinkedIn EMEA Demo's 17,893 members on LinkedIn) ⓘ

Filter by: Skill Location Job Title Job Function					Clear 0
Skill (100) ⌵	Employees	1y growth ⌵	1y hires ⌵	● % of your employees ● % of your peers (10)	
LinkedIn	14,839	▲ 4%	2,292	<div> <div></div> <div>83%</div> </div> <div> <div></div> <div>0%</div> </div>	
Recruiting	4,294	▼ -10%	473	<div> <div></div> <div>24%</div> </div> <div> <div></div> <div>4%</div> </div>	
Java	4,241	▲ 6%	671	<div> <div></div> <div>24%</div> </div> <div> <div></div> <div>11%</div> </div>	
SQL	4,171	▲ 4%	696	<div> <div></div> <div>23%</div> </div> <div> <div></div> <div>11%</div> </div>	
Analytics	4,115	▼ -2%	653	<div> <div></div> <div>23%</div> </div> <div> <div></div> <div>7%</div> </div>	
Software Development	4,049	▲ 4%	582	<div> <div></div> <div>23%</div> </div> <div> <div></div> <div>14%</div> </div>	
Python (Programming Language)	3,959	▲ 7%	733	<div> <div></div> <div>22%</div> </div> <div> <div></div> <div>9%</div> </div>	
Customer Relationship Management (CRM)	3,938	▼ -7%	512	<div> <div></div> <div>22%</div> </div> <div> <div></div> <div>5%</div> </div>	
Digital Marketing	3,907	▼ -5%	620	<div> <div></div> <div>22%</div> </div> <div> <div></div> <div>4%</div> </div>	

Job Function

(All)

Skill Group Name

(All)

Date Range
















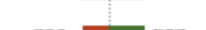


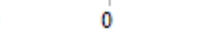
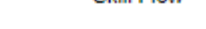
October 2019

October 2020

Show Only Positive or  
Negative Flows?

(All)

## Hires &amp; Departures By Skill Group

Digital Marketing	1,500		2,447	947	1.63x
Data Science	1,236		1,492	256	1.21x
Data Storage Technologies	916		1,058	142	1.16x
Development Tools	768		1,049	281	1.37x
Sales Operations	1,000		912	-88	-1.10x
Web Development	599		882	283	1.47x
Advertising	766		823	57	1.07x
Product Marketing	730		686	-44	-1.06x
Sales Leads	801		618	-183	-1.30x
Project Management	528		607	79	1.15x
Recruiting	805		601	-204	-1.34x
Management Consulting	630		594	-36	-1.06x
Business Management	571		588	17	1.03x
Human Resources (HR)	622		580	-42	-1.07x
Customer Experience	502		544	42	1.08x
Software Development	376		535	159	1.42x
Technical Support	403		530	127	1.32x
Software Development Life Cycle (SDLC)	380		523	143	1.38x
Artificial Intelligence (AI)	352		495	143	1.41x
Enterprise Software	620		482	-138	-1.29x
	-2,000	0	2,000	Net Change	Hire : Departure Ratio



### Food Server

Food & Beverage  
Teamwork  
Waiting Tables  
**Time Management**  
Communication  
Hospitality  
Customer Service  
Social Media  
Organization Skills  
Multitasking  
Restaurant Management  
Public Speaking  
Cashiering  
Customer Satisfaction  
Event Planning  
Microsoft Access  
Research  
Interpersonal Skills  
Sales  
Catering

### Store Manager

Store Management  
Visual Merchandising  
Merchandising  
Loss Prevention  
Retail Sales  
Retail  
Inventory Management  
Driving Results  
Inventory Control  
  
Big Box  
Fashion  
Apparel  
Merchandise Planning

### Operations Coordinator

Operations Coordination  
Operations Management  
Event Planning  
**Time Management**  
Logistics Management  
Office Administration  
Data Entry  
Social Media  
Customer Service  
Inventory Management  
Event Management  
Teamwork  
Communication  
Teaching  
Sales  
Team Building  
Administrative Assistance  
Microsoft Access  
Public Speaking  
Marketing

There are over 36,000 unique skills we measure across more than 6,000 unique job titles on LinkedIn. Here are three different jobs where our data shows **Time Management** - one of the most common skills we track - ranks among the top skills.



# Example: Badgr & IDB (& PMI)

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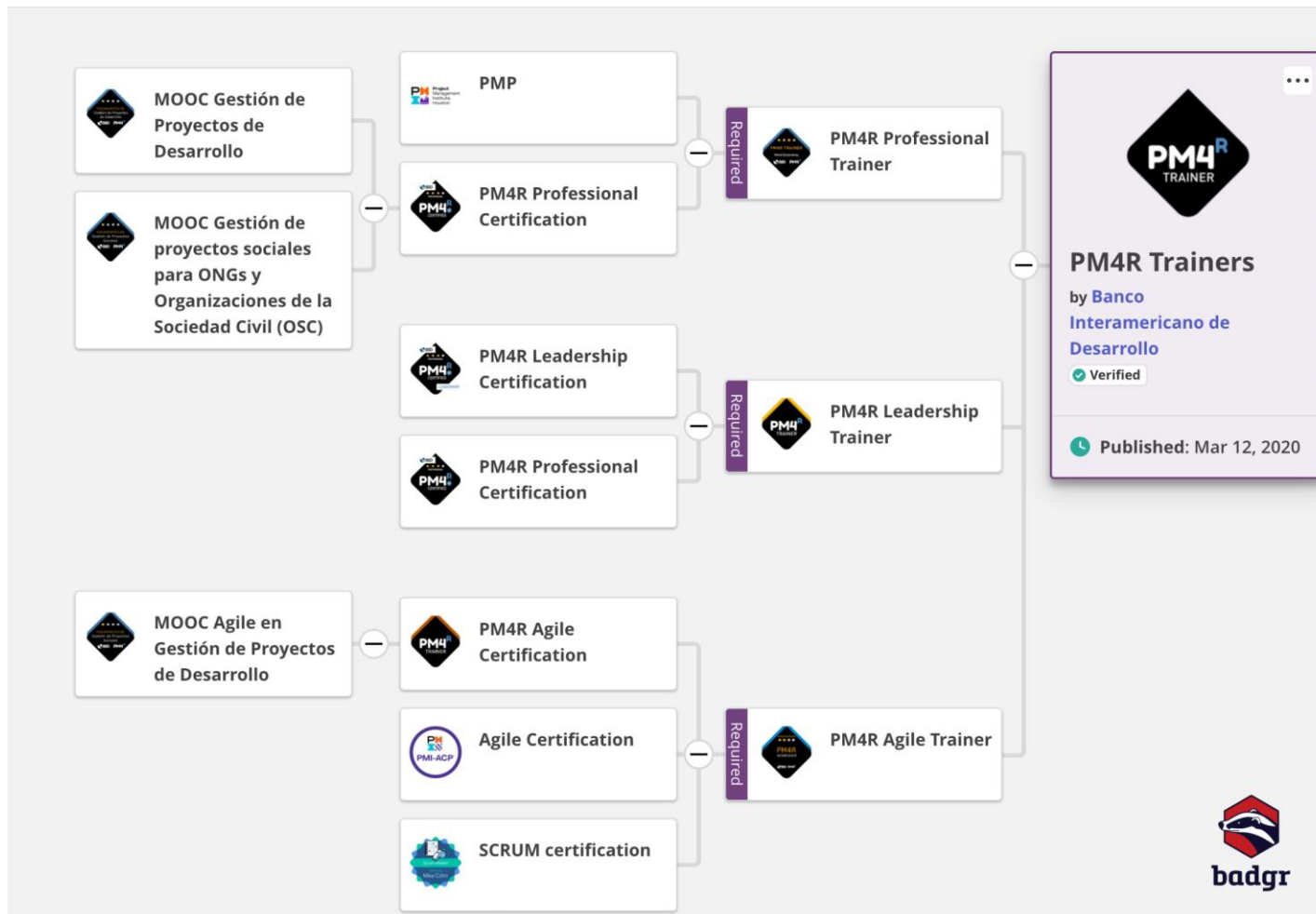


**badgr**





# Career pathways with micro-credentials



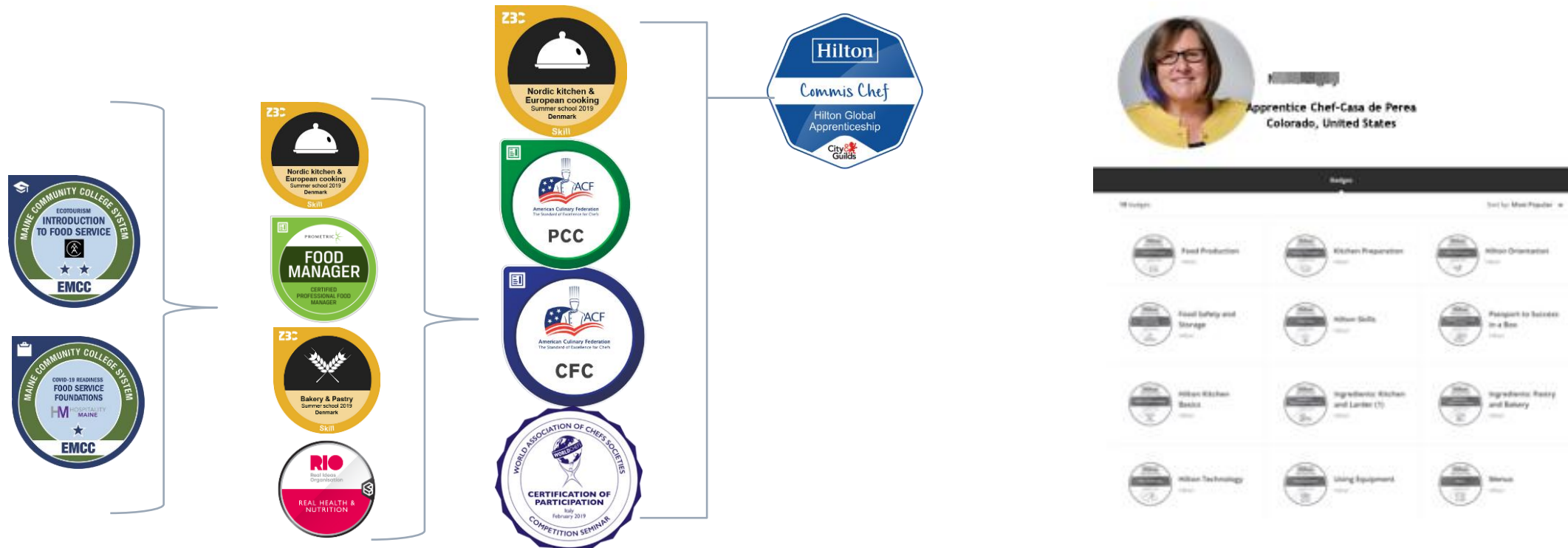


# Example: Credly & Hospitality Maine

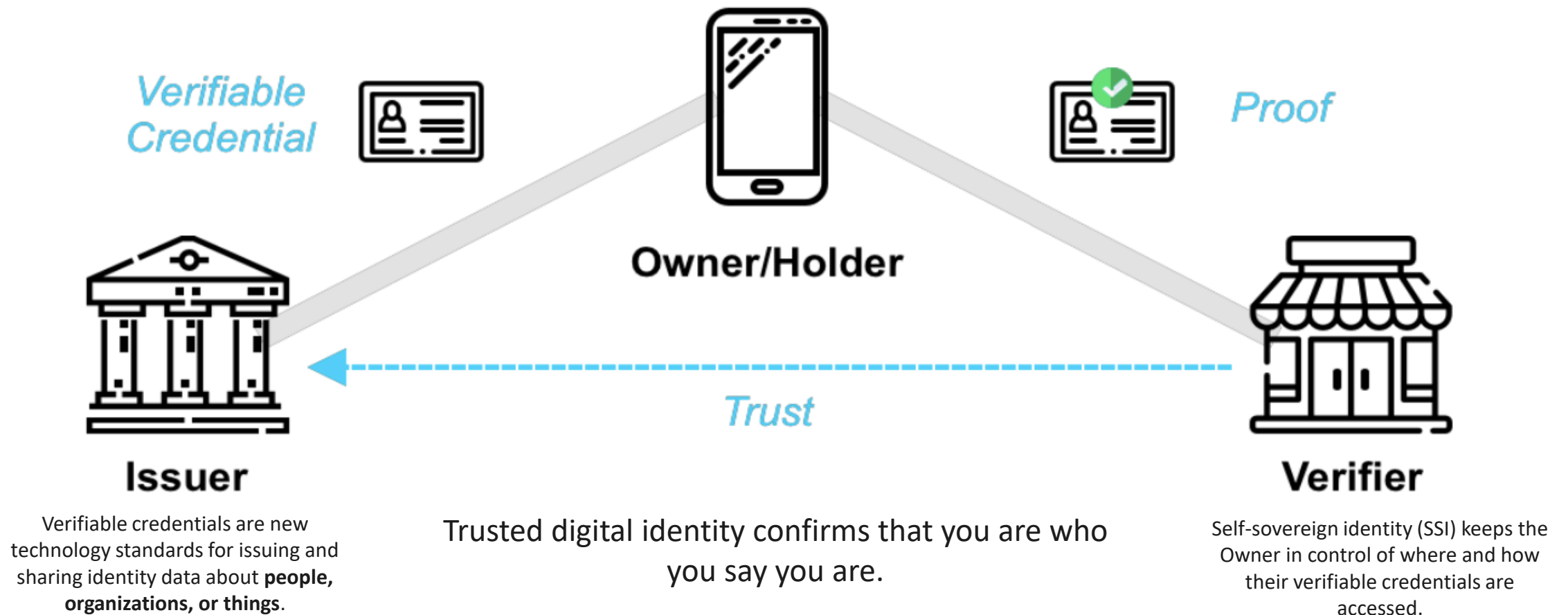
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# Stackability to employability



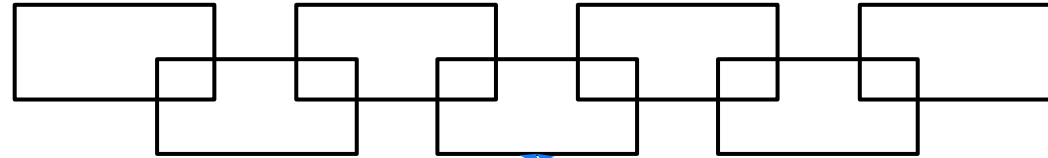
# What is Trusted Digital Identity?



# Self-Sovereign Identity (SSI) example via walt.id

## Registry

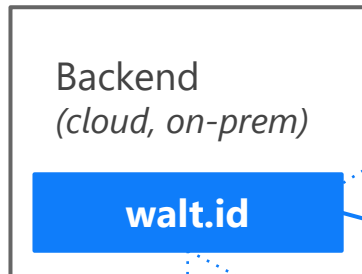
*e.g. EU Blockchain Service  
Infrastructure; Ethereum;  
Domain Name Service, ...*



*Source of  
Truth / Trust  
&  
Governance.*

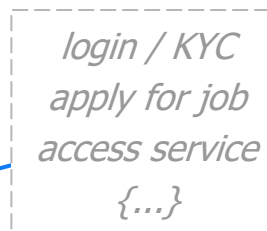
## Issuer

*Gov, school, insurance ...*



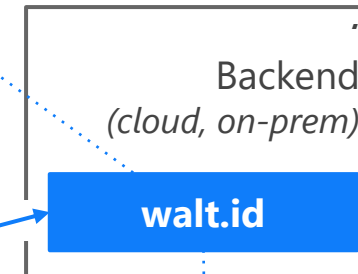
## Holder

*Person, Business*



## Verifier

*Bank, employer, SaaS*



*Integration of  
open source  
solutions  
in backend.*



*Enabled  
Functionality.*

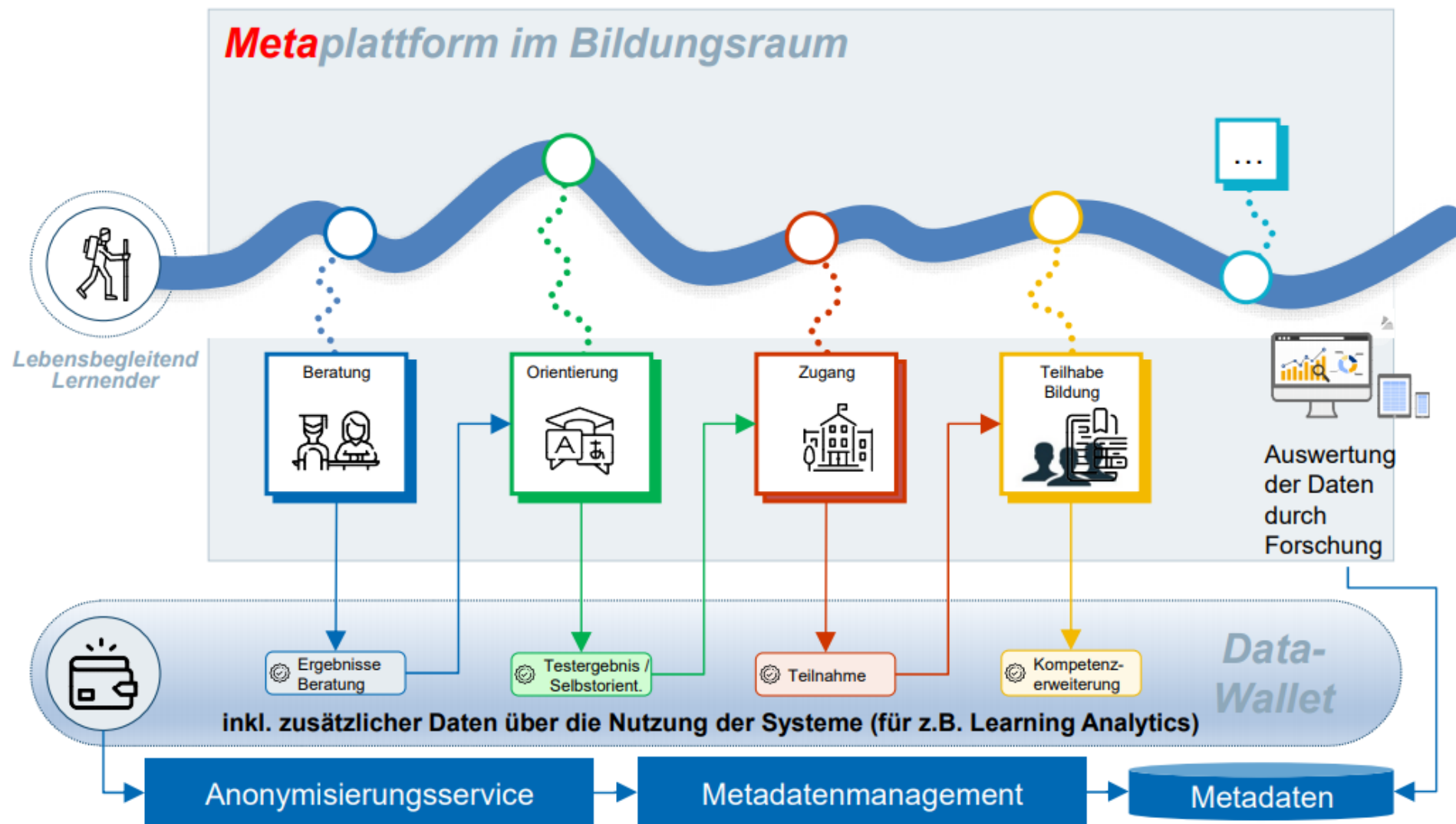
# Example: Credivera







# Nationale Bildungsplattform für eine durchgängige Nutzungsreise



# Beispiel: Rich Skill Descriptors als Verbundstoff

## RSDs & Digital Badges: Achievement Levels

Degree-level badge



Bachelor of Science, Cybersecurity and Information Assurance

Course-level badge



Managing Cloud Security

Competency-level badges



Evaluate Secure Cloud Data Solutions



Manage the Critical Requirements of Cloud Architecture



Describe Legal and Compliance Requirements of Cloud Operations



Examine Security in Cloud Software



Validate Plans for a Secure Cloud Infrastructure



Critique Plans to Secure and Manage Cloud Operations

## Required fields

# Infrastructure Component Security

Author: Western Governors University

Published Jan 26 2021

## SKILL STATEMENT

Secure Amazon Web Services (AWS) infrastructure components, including Amazon Elastic Compute Cloud (Amazon EC2), Amazon Simple Storage Service (Amazon S3), and hosted database instances.

## RICH SKILL DESCRIPTOR

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Author: Western Governors University

Published Jan 26 2021

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## CATEGORY

AWS Certified Security Specialty

## KEYWORDS

AWS Certified Security Specialty; AWS Cloud Security

## STANDARDS

NICE: Protect and Defend

## CERTIFICATIONS

CCSP

## OCCUPATIONS

### DETAILED OCCUPATIONS

15-1212 Information Security Analysts

### O\*NET JOB ROLES

15-1122.00 Information Security Analysts

[View All Groups](#)

## EMPLOYERS

## ALIGNMENT

AWS Certified Security Specialty

## COLLECTIONS WITH THIS RSD

[Cybersecurity Collection](#)

## Supporting metadata



## CATEGORY

AWS Certified Security Specialty

## KEYWORDS

AWS Certified Security Specialty; AWS Cloud Security

## STANDARDS

NICE: Protect and Defend

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### DETAILED OCCUPATIONS

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[View All Groups](#)

## EMPLOYERS

## ALIGNMENT

[AWS Certified Security Specialty](#)

## Skills covered

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Personal Development

Life Skills

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## Cross-regional initiatives



## International Standardisation



## Organisations on the way to capability management



## Professional providers in the ecosystem



## Accredited education providers



"We promote the global exchange, cooperation and development for the recognition of informal, non-formal and formal learning with badges and credentials."

Subscribe to our newsletter at [www.icobc.net](http://www.icobc.net)





Formal Learning



Recognition



Non-formal Learning



Informal Learning



Badging & Credentialing



Sealing

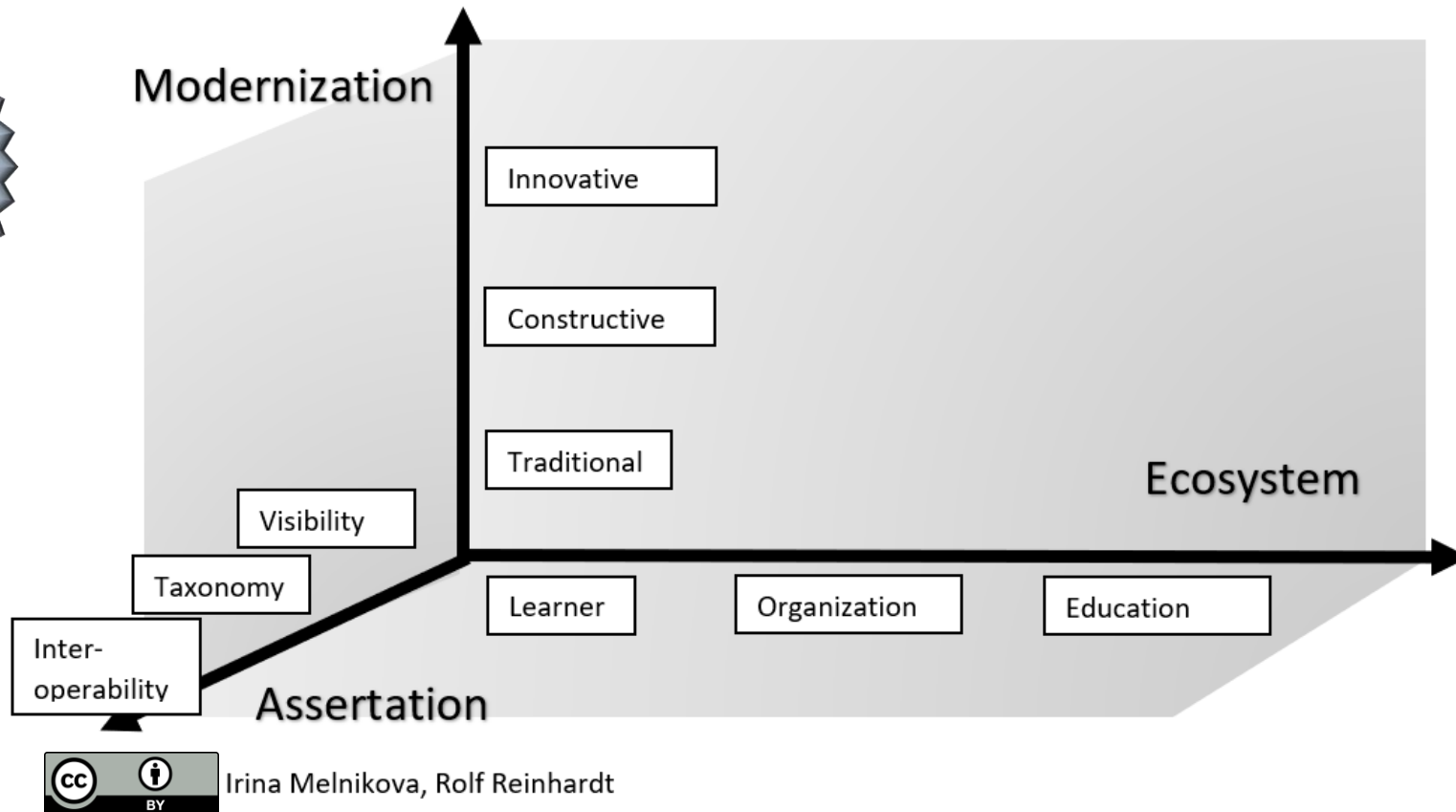


Digital Identity



Microsoft

# Large Orgs: The BCM-FLO Workshop Format



“Demonstrate understanding of current global developments in the field of badges and credentials and their local adaptation by means of examples.”

ICoBC Statutes



ICoBC Taxonomy, Quality Criteria, and Quality Grid  
AUGUST 2021

Ebba Ossiannilsson, Chair and Abtar Darshan Singh  
ICoBC

Access via  
[www.icobc.net](http://www.icobc.net)



Figure 1. ICoBC Taxonomy for Badges and Micro-credentials

Einladung zu unserem ersten Symposium in Berlin am 30.11. unter anderem mit...



Sheila Jagannathan  
Global Head  
Digital Learning &  
Capacity building  
World Bank



Klemens Riegler  
Managing Director  
Bildungsplattform der  
WKÖ GmbH



Sue Martin  
Global Head Personnel  
Certification  
TÜV Rheinland



Doug Belshaw  
Founding Member  
We Are Open Co-op

[More at https://ic-badges-credentials.org/en/icobc-symposium](https://ic-badges-credentials.org/en/icobc-symposium)



